# The fast, easy way to quote Texas auto and homeowners insurance premiums is by pressing a button.

Texas Instruments SR-60A gives you quotes that are right... the first time.



## The SR-60A lets you write more business...without adding more people to your staff.

The Texas Instruments SR-60A is a desktop computer/calculator that can help you increase the production of your rate clerks ... help you close more



business. You no longer have to tell prospects "I'll call you back" when they want a quote. With the SR-60A you can tell them what their premium will be in a matter of a few minutes... while they wait. It's that quick. And, just as important, it's accurate. You know your quotes are right the first time. The SR-60A will help you figure single and multiple car rating, let you select coverage as desired, calculate MED PAY or PIP, figure new uninsured

motorists protection, calculate the collision premium if rules require a classification change, and compute other coverages your client needs.



You'll also be amazed at how quickly the SR-60A can run through a standard Texas homeowners policy. Calculate premiums for one or three years on type A, B, or C policies. Select optional inflation guard, if desired. The Texas Homeowners Program includes built-in checks for coverage limitations, liability, and unscheduled property.

You can have an SR-60A at work in your office in a matter of hours... no special installation or lengthy training is required.



### "Talks" you through each quotation step-by-step.

The SR-60A has a large, easy-to-read display that "asks" you questions and gives you instructions in plain English. You answer simply by entering the requested information. For instance, at that point in the Texas Auto Insurance Program where you need to enter the comprehensive deductible on a second car, the display will ask: CAR 2 COMP DEDUCT =. Assume your customer has requested \$100.00 deductible on this coverage. You simply press 100 and the [SMTER] key. The SR-60A automatically records this information and "asks" you for the next entry.

#### Prerecorded programs make it so easy that almost anyone can operate the SR-60A.



Prerecorded magnetic cards are the heart of the TI Texas Auto Insurance Program. You just feed the cards into the SR-60A's card reader and you're ready to quote insurance premiums by pressing a few keys.

No matter what the variables, you can calculate Texas auto premiums, recalculate them with different coverages, and have another printed quote in minutes.

The age of push-button insurance quotes is here ... with the SR-60A from Texas Instruments. If your customer wants to compare premiums at different coverage rates, you just enter the new limits and the SR-60A automatically calculates the new premium.

The SR-60A Texas Auto Insurance Program covers all the inputs you need for fast, accurate auto policy calculations, including:

- Operator class.
- Vehicle base price (symbol) and age.
- Bumper and educational discounts.
- Discount from standard rates.
- Bodily injury and property damage coverages.
- Personal injury protection.
- Collision and comprehensive deductibles.
- Uninsured/underinsured protection.
- Towing and labor.

A detailed, printed record of each quotation is provided by the SR-60A's built-in thermal printer. Featuring high reliability and whisper-quiet operation, this ribbonless printer also eliminates the expense and mess of ribbon changing.



### Your rate clerk can generate quotes like this after only a few hours training on the SR-60A.

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TEXAS AUTO RATES

POLICY TIME=
1.
POLICY DEV %=
10.
CAR 1 CLASS.PTS=
3/8 0
SYMBOL.AGE=
0.20
ED DISC?
0.00
TERR=
1.
CAR 2 CLASS.PTS=
2D 3
SYMBOL.AGE=, 0.20
ED DISC?
0.20
ED DISC?
0.10
TERR=
23.
```

```
POLICY SUMMARY
*****
CAR 1 PREM=
183.00
CAR 2 PREM=
188.00
POLICY TOTAL=
371.00
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The SR-60A's unique prompting display, which is activated by the prerecorded Texas Auto Insurance Program, makes figuring quotes so easy that almost anyone can do it. In the example at the left, the SR-60A "asks" the rater for the term of the policy and the policy deviation. The SR-60A then prompts the rater to enter data pertaining to the car, the driver, and the territory where the car is located. The example shown is a quote for basic BI and PD for a family living in Houston, with a daughter attending the University of Texas in Austin. The conclusion of the program furnishes itemized premiums by vehicle and total premium.

The only way you can fully appreciate the SR-60A is to see it in action. Let an authorized TI SR-60A dealer arrange a demonstration for you, in your office.

Printout shown has been reduced to 55% of actual size.